
Senior Account Manager

Job Description

About the Company:

Since opening our doors in 2008, Social Imprints has been the go-to provider in the Promotional Products industry for many of the nation's top brands looking to use high quality merchandise as part of their marketing strategy. That's because we are not only passionate about our product, we are passionate about our community too.

At Social Imprints we provide second chances for those who truly need one. 80% of our staff consists of at-risk individuals including: those formerly incarcerated, recovering addicts, individuals on/off public assistance, and the under-educated/employed. As we grow, our mission is to continue offering second chances to those in need, as well as bringing onboard experienced top talent to ensure the growth of the company and our mission.

If you are in need of a second chance or want to work for a company that makes a real imprint on their community, Social Imprints is the place for you!

About the Position:

- Be the main point of contact for our largest tech clients customers such as Facebook, Oracle and Microsoft
- Execute customer's larger orders, webstore projects and special events
- Create and execute strategic marketing programs to help increase revenue for largest customers
- Partner with client's brand and purchasing teams to build large promotional product campaigns

About You:

- Minimum 3 years of promotional products experience
- Must be able to work from our San Francisco office (Once we return back to the office)
- At least 1 year of senior account management experience handling large corporate clients
- Must enjoy working in a fast-paced start-up environment
- Ability to provide in-depth knowledge of products and services and resolving problems.
- Excellent communication, presentation and collaboration skills
- Proven ability to manage multiple projects while paying attention to detail and quality;
- Excellent time management skills
- Excellent listening, negotiation and presentation skills
- Proficiency in Word, Excel, CRM systems such as Salesforce and Asana
- Ability to adapt/respond to different types of personalities
- Working knowledge of Adobe Illustrator and Photoshop a plus.

Social Imprints is an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity or national origin. Qualified applicants who are formerly incarcerated, recovering addicts, long term unemployed, veterans, under-represented minorities' and underemployed (Based on education and experience) are strongly encouraged to apply.

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Salary: \$110-110K+ DOE Plus very good benefits

To apply: Please send resume to Jeff at the following email address: jeff@socialimprints.com