

Corporategift.com is a corporate gifting marketplace and enterprise gifting platform. We are leading the change in the corporate gifting space and creating amazing tool to boost and enhance relationship. Love gifts? Love technology? Looking to be part of something bigger?

Join Us

We are an approved vendor for Fortune 500 companies such as SAP, Amazon Web Services, Diebold Nixdorf and more who use our enterprise platform to manage their gifting programs and source products.

The Job:

The Customer Success Manager is the trusted advisor to our customers. As a Customer Success Manager at Corporategift.com you will be responsible for utilizing technology to drive customer adoption and value at scale through the development and execution of the platform and gift selections. Your strategies to assist the customer will help them gain value from the Corporate Gift platform and drive adoption.

Every Day Activities Will Include:

- Educate, enable and nurture customers through the onboarding experience and account set up, gift selection and order process.
- Manage and execute gift programs
- Drive successful activation and adoption of the platform
- Understand and explain how features within the platform relate to customer needs
- Build trusted relationships with key stakeholders within customer organizations to drive successful outcomes

Skills:

- Ability to interact and collaborate with key stakeholders within customer organizations
- Excellent interpersonal skills, with the ability to communicate efficiently with individuals at all seniority levels
- Comfortable with presenting to clients, big and small, virtually
- Ability to deliver results under pressure, work independently, and take ownership of assigned tasks
- Project management experience is a must
- Ability to explain complex concepts simply
- Experience in Promo product, orders and account management is a must

Bonus:

- Experience with Salesforce

- Project management experience is a bonus