

Tami K. Wainscott
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Profile

I am a detailed, focused and dependable employee with over 30 years' experience in an office environment which includes all sales and marketing services. Success built on understanding and department goals, working independently with a team to exceed expectations. Build and maintain strong working relationships with management, colleagues, customer and vendors.

Objective

A challenging and rewarding position of responsibility.

- Direct Assistant to President, MidWest, Northeast, Southwest, Southeast and West Coast Sales Representative for sales and marketing function and Owner as needed.
- New Product and decorating capability research and development.
- Special quoting, making and executing sales and marketing decisions.
- All trade show documentation and preparation, special Event Planner/Coordinator for Events.

Summary of Achievements

- Coordinated accounts for several multi-national corporations.
- Promotional Products Association Int'l Master Advertising Specialists Certification January 2010 and 2004
- Michigan Promotional Products Association Winner of 2006 and 2008 Al Ellwood Memorial Scholarship
- Strong background in sales, marketing, merchandising and company culture development

Experience (Prior Employment History)

The Allen Company, Blanchester, Ohio

Sales Manager, 1988 – Present

Managed new products, coordinated all trade show events. Worked directly with top executives of national and international corporations to deliver excellent service.

Walmart, Wilmington, Ohio (part time)

Customer Service Manager, 2006 to 2008

Managed Cashiers and various departments. Served as a direct point of contact for customers and ensure they received adequate level of service through verbal/phone communication to solve various issues.

Education

St. Martin College, Associates Degree in Liberal Arts, Class of 2016

Promotional Products Association International College of Continuations Education-Advanced Sales Seminar

Reference Upon Request