

Company: Rhombus Canvas LLC
Job Title: Sales Representative
Job Location: Irving, Texas
To apply, send resumes to: mary@rhombuscanvas.com

ASI #82308
SAGE 51224

Sales Representative

Rhombus Canvas LLC is a manufacturing company based out of Texas and is a vertically integrated company in India. Rhombus Canvas LLC manufactures primarily high-quality canvas, various polyester products, masks and disposable gown products. We are looking to expand our sales department for our promotional product company. Our company treats each other like family with respect and are looking for someone who will be able to adapt to our work ethics and stay with us long term.

We are looking for an experienced sales representative who will be able to help the company grow. This position requires networking directly in person with potential distributors as well as virtually and maintaining existing clientele. This is a full-time position for an experienced sales representative.

The ideal candidate is honest, well-spoken, confident, and is polite with customers. We expect someone with great customer service who is highly motivated to secure business deals with distributors.

Responsibilities:

- Directly pitch our products to distributors in person within Texas as well as online. Ideal candidate must be proactive.
- Follow up with new clients as well as existing clientele to maintain a great business relationship.
- Must be willing to effectively strategize marketing as a part of sales in order to gain clientele.
- Network with distributors in Texas locally with the possibility of traveling within Texas.
- Successfully secure business deals from start to finish.
- Hold strong leadership ability and fully committed to our company with the yearning to help the company grow.
- Take on additional duties in marketing that will help the company advance in the promotional industry.

-Be self-motivated and come up with innovative business strategies with the head of Rhombus.

Requirements:

- Must have at least 5+ years of sales experience in a customer-facing role, preferably high-end sales.
- Bachelor's degree (preferred)
- Must be able to represent yourself professionally and dress appropriately while networking with clients.
- Ability to adapt to a fast pace environment with ease.
- Must be willing to travel to meet with customers directly.
- Must be able to handle difficult customers with patience and politeness.
- Willingness to step out of your comfort zone and learn new skills.
- Must be authorized to work in the U.S. and able to demonstrate English language proficiency. Second language skills are a plus.

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