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Objective

To obtain a position that is challenging with an organization committed to both its customers and employees

Experience

Account Executive	North American Corporation (NVISION)	04/2018 – Present
<ul style="list-style-type: none">▶ On-site at our client's office (Bridgestone Americas – Nashville, TN)▶ Building relationships with clients▶ Offering clients suggestions of techniques and creative ideas for their projects mainly in print and promotional items▶ Tracking job status from the start to finish▶ Sourcing all promotional products (\$2,000,000 of ASI spend in 2018 and 2019)▶ Forecasting Sales per month		
Corporate Print Specialist	North American Corporation (NVISION)	09/2014 – 04/2018
<ul style="list-style-type: none">▶ On-site at our client's office (Serta Mattress – Hoffman Estates, IL)▶ Offering clients suggestions of techniques and creative ideas for their projects mainly in print and promotional items▶ Tracking job status from the start to finish▶ Sourcing all promotional products (\$600,000 of ASI spend in 2016)▶ On-site at our client's office (Bridgestone Americas – Nashville, TN)▶ Offering clients suggestions of techniques and creative ideas for their projects mainly in print and promotional items▶ Sourcing all promotional products (\$800,000 of ASI spend in 2017)		
Print Buyer	North American Corporation (NVISION)	09/2013 – 09/2014
<ul style="list-style-type: none">▶ Sourcing print projects for clients such as Abbott Nutrition / Tractor Supply / Aramark▶ Offering clients suggestions of techniques and creative ideas for their projects mainly in print▶ Tracking job status from the start to finish		
Inside Sales	JohnsByrne Company	12/2012 – 09/2013
<ul style="list-style-type: none">▶ Sales support for 8 million dollars of sales▶ Assisting our sales force in understanding the needs of our clients▶ Offering clients suggestions of techniques and creative ideas for their projects▶ Tracking job status from the start to finish▶ Creating basic estimates and layouts for jobs▶ Helping with basic IT support		
Marketing Director	Printing Arts	09/2011 – 11/2012
<ul style="list-style-type: none">▶ Create Case studies for successful projects▶ Redesigning the company website▶ Increasing our visibility in the printing industry through Ad▶ Assisting our sales force in understanding the needs of our clients▶ Offering clients suggestions of techniques and creative ideas for their projects▶ Creating basic estimates and layouts for jobs▶ Building relationships with existing and new clients		
Client Services	JohnsByrne Company	07/2006 – 09/2010
<ul style="list-style-type: none">▶ Client advocate between sales and production▶ Offering clients suggestions of techniques and creative ideas for their projects▶ Tracking job status from the start to finish		