

Supplier: High Caliber Line

Position: Inside Sales Manager

Location: Must work out of the company headquarters in Irwindale, CA

Experience: Must have at least 5 years of sales management experience.

Responsibilities:

1. Manage a team of 5-7 account execs/inside sales people.
2. Good working knowledge of excel, salesforce and other sales management tools.
3. Manage/create KPI's and other performance reports
4. There will be some travel, about once a month. This will be to work at trade shows, attend distributor events and do presentations.
5. Work with Marketing department on programs, specials and other sales/marketing activities
6. Motivate the team
7. Reports to the CEO

Send resumes to Daniel Oas at doas@highcaliberline.com

Company Information

Calibre International, LLC dba High Caliber Line
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